Point WBRIGHT

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Friday, January 28, 1994

Austin, TX



I haven't the Vegas...

Ken Demarest shows off BioForge to eager eyes at CES earlier this month. It looks to be a hit.

CES Revisited

Banner Showing Promises Bright Spring

(Las Vegas)—Once more into the breach. ORIGIN invaded Sin City bolstered by the strength of a killer product lineup. As part of the behemoth EA booth, the challenge was to stand out—and we did.

First of all, EA put some distance between itself and the competition geographically. Since Sega and Nintendo claimed imminent domain over the South Annex Hall, all of the entertainment software developers and publications were shoved into freestanding temporary tents more akin to Quonset huts than exhibition space. A chilly desert wind whipping through these poorly lighted tents made them dreary places to visit.

Contrast that with EA's location in the front corner of the Main Hall, lanked on one side by an impressive 3DO setup and on the other by Toshiba. ORIGIN and EA Sports took the two front corners, with an elaborate "How Did They Do That?" live stage presentation in the middle explaining technology techniques in some of the latest titles. In the center of the booth, a multi



In Print

And now, ladies and gentlemen, a blast from the past. We take you back 11 years to 1983 when Sally Ride was discovering space, the U.S. invaded Grenada, the Washington Redskins were world champs and ORIGIN released Ultima III. Now in 1994, the editors of Computer Gaming World have come to their senses and recognized the significance of that latter event. Look in the latest edition of CGW and you'll find that Ultima III is the newest member of the magazine's Hall of Fame. It joins 30 other games listed in the hall,

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In this Point...

New awards and great reviews
In Print Pg. 1

Not one—but two—EOMs

Marks of Excellence Pg. 2

Basic training comes to ORIGIN
New Classes Pg. 2

The crabs return! Dear Point Man

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Notes from an old timer
Jeff's Top 10 Pg. 5

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EOMs: The Marks of Excellence

(Ed. Note: Due to our new publishing schedule, Mark Holley got shafted and didn't make it into the December Point, and Mark Vittek is just barely squeezing into January. We apologize for the screw-up.)

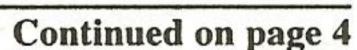
Mark Holley is our Employee of the Month for December. Mark has been at ORIGIN since November of 1992 and has risen from an Electronic Technician Temp. to a full-time LAN Coordinator and then promoted to LAN Administrator. His primary responsibilities

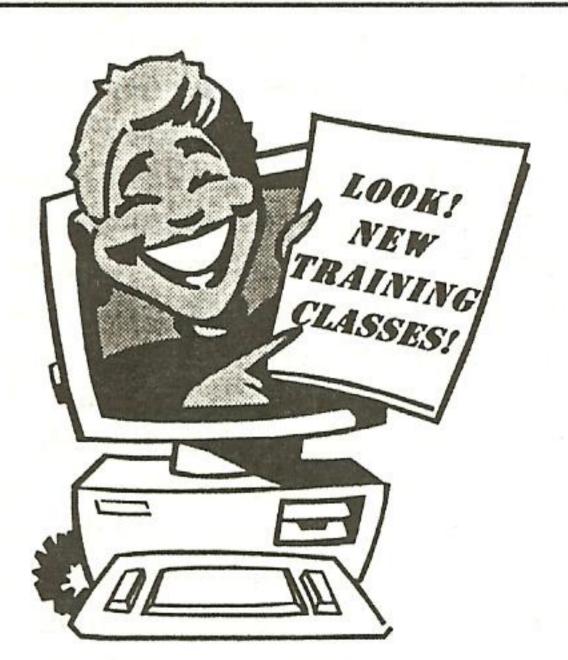
are network setup and getting the new cc:Mail to work, which to date, has been a great success.

Outside of work, Mark plays golf, country western dances, and is busy raising 2 sons, Zack and Matt, with his lovely wife, Stacey.

Mark Vittek—January

Mark Vittek is January's EOM. He has been with ORIGIN for over 3 years in QA and now as a

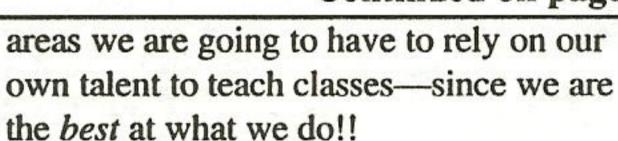




by Sharon Miller

Well, we're off and running. Finally, after two years of multiple attemps to get a formalized internal and external training program going (and a budget to fund it), it's happenin! As many of you already know, I have been moved to "Training Manager," and the producers and execs have approved a very generous budget to turn the Stygian Abyss Conference Room into the Stygian Abyss "Training Room". It will be equipped in April with 9 workstations and an overhead monitor that will be dedicated to training purposes for the entire company.

In the meantime, we are starting classes and moving machines to get some of the more critical training in motion immediately. We have tried some external trainers and have found that in many



Starting Monday, January 31, this conference room will no longer be available for meetings for a while.

We are starting with:

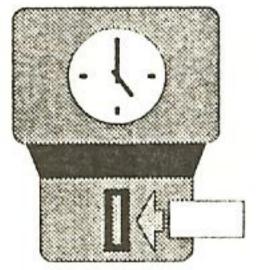
- *Basic 3Dstudio Class—Jan 31-Feb 4
- *Basic EOR —Feb 7-Feb 11
- *Grammar, Punc & Spelling—Wed Feb 2
- *Camera, Lighting & Editing—Date not yet decided
- *Intermediate 3Dstudio—Date not yet decided
- *Advanced 3Dstudio—Date not yet decided
- *Advanced EOR—Date not yet decided *Beginner DOS—Date not yet decided

Zack is holding a Lunch-time seminar for programmers February 2.

I would like to encourage everyone interested in learning anything to Email me with your desires for classes. I would like to thank the folks on the Art Steering Committee and the Art Education Committee for all their hard work in helping develop the pilot training program that will be the base for training in all areas at OSI.

If you are interested in organizing a committee to discuss training needs in your part of our world, come see me and let's get the ball rollin'.





On the Clock

If you read the last issue of Austin Business Journal or used to watch Channel 7 News, you know that we now have David Swofford working in our midst. He was with KTBC for 13 years and is now our Media Relations Manager. (At least he knows what he's up against.)

We've been accused of stealing people from competitors and other places, but from the Governor's office? Jim McIntyre is a Graphics Specialist who's worked for, you guessed it, Governor Ann. Damon Lane Waldrip and Paul Stankie are also new to our art force.

Chuck Karpiak joins ORIGIN as a Software Engineer. He went to school at SUNY in Binghamton, N.Y. and will be working with Chris Roberts. Brian E. Allen is a new Administrative Assistant/Runner. He went to school at the University of Wisconsin and likes to reconstruct UFO sightings. Okay...

New in our Product Support department are Harvey Smith, Mark Franz, Darin Henley, Dominique Poumeyrol-Jumeau and Lisa Acton. Once an Air Force SATCOM technician, Harvey is now an essential part of our support staff. Mark was working in the testing center at Louisiana State University when he was drawn to ORIGIN and Darin has a lot of friends here from U.T. Dominique is a translator and Lisa, meanwhile, is a very friendly person who likes to climb rocks.

With the newbies come news of departures. These are unfortunate and we wish them the best. These are Steve Morris, David Lawell, Bobby Anderson—and almost—Paul Steed, but he came to his senses. You already know from his e-mail that Mike Harrison is bolting to go back into business for himself. All we can say is that he'll be sorely missed and fondly remembered.

CES...

Continued from page 1

tude of affiliated labels and EA Kids kept people inside once they were sucked in. Our area kept in tune with the museum-type theme, featuring artifacts and movie-style props related to the games.

Every analysis so far has determined that ORIGIN had one of the strongest lineups of new titles. CES was the official launch of BioForge, Wings of Glory, System Shock and Super Wing. If you had to choose which drew the most attention, arguably the nod would have to go to BioForge. This also marked the unveiling of the ORIGIN Interactive Movie™ line, and buyers and the press were interested to see how it would be positioned against the myriad of games out there claiming to be interactive movies. Everyone also seemed to be very taken with the technology and art quality in BioForge; chances are it will be a big media magnet as it gets closer to release.

In the flight arena, both Wings and Pacific were received very well. Wings' flight recorder and Pacific's sound were frequently mentioned as outstanding. On the horizon, Micro-Spec (formerly MicroProse and Spectrum Holobyte) is set to release 1942, possibly as early as March, according to inside sources. It looks to be direct competition for Pacific. The videotape demo being shown had simpler graphics but very smooth flight and gameplay. Watch for further developments.

System Shock drew its own appreciative audience. Positioned as "the thinking man's answer to Doom," it garnered a lot of praise for design and speed. No other first-person product at the show seemed to rival it—except for the aforementioned Doom.

Super Wing Commander really wowed them at the 3DO booth. If you haven't seen some of the new flicks such as the funeral scene or the launch sequence, you really owe it to yourself to check it out. 3DO is now giving out SWC3DO screen shots to all of the press and it's being touted as a premier title for the new plat-

form. In fact, Panasonic will be using gameplay video from SWC to launch its multiplayer in Japan. Shock Wave still looks to be the other biggie.

Lord British himself was there to show off Ultima 8 (officially launched at last June's CES in Chicago). Nobody shows an Ultima like Richard. The "Avvies" (Ultima's answer to Trekkies) made their regular appearance, but they were practically shoved out of the way by retailers and press who were amazed at the next-generation technology and animation. Everyone agreed that this game could draw an entirely new audience into RPGs.

Taking a look around the rest of the show: Bethesda Softworks was pulling in a nice crowd with Delta V, basically a shoot-em-up space flight

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game. Once again, the emphasis seemed to be on simpler graphics but blazing speed. Access was touting its own "interactive movie," Under a Killing Moon. It's a comedy-based detective game featuring more than two hours of live action video, including Brian "Uncle Bill" Keith and Margot "I Haven't Done Anything Since Superman" Kidder. Technologically, the videotape demo looked pretty impressive; the game also has an Underworld-type feature that lets you approach different parts of the world from a first-person perspective. Rumor has it that Under a Killing Moon will ship on three that's right, three—CDs, even though the literature claims two. So much for cost of goods savings. It's due out in March.

The much-ballyhooed Atari
Jaguar was on display in a booth
about one-fifth the size of 3DO's.
Only one or two titles seemed to be a
cut above SNES; none of them surpassed 3DO. True, the box is a lot
cheaper than 3DO's, but with the
smaller number of developers and

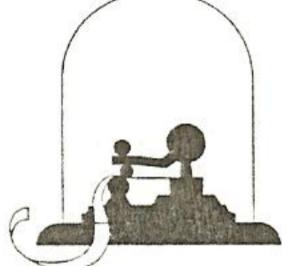
Atari's marketing history, this one's certainly not a shoe-in.

In addition to 1942, Micro-Spec also has what would best be described as an underwater flight sim called Subwar 2050. It's kind of a neat idea: super-subs in combat. It's not really direct competition for anything we have coming up, but it might turn out to be a neat game just the same. Time will tell. The Spectrum-MicroProse people certainly deserve some type of award for tackiest signage at the show: "Seeking Intelligent Life Forms: We're Hiring. Inquire Within." Trade show recruiting isn't illegal, it's just bad taste.

While we're on the subject, several ORIGINites at the show thought that Merit Software deserved an award for Blatant Disregard for the Truth. Merit's new title, Harvester, is a gory hack-and-murder mystery with detailed, graphic graphics. The sign above the demo read: "From the writer of Strike Commander and Privateer." That's right—one of our own former writers, Gilbert Austin. EA Legal's looking into that one.

The next CES is June 23-25 in Chicago. If you have a Fall project, start working on those demos now!





The latest from Wall Street at press time (noon).

ERTS	28.250	+0.750
THDO	24.750	+0.250
BROD	38.000	+1.375
MPRS	7.500	-0.875
MSFT	85.000	+0.750
SGI	25.375	+1.375
SIER	20.250	+0.750

The next Point
of ORIGIN will
come out
February 11. Don't miss
our gala Valentine's

Day issue!

In Print...

Continued from page 1

including U4 and U6.

Meanwhile, check out the latest edition of Strategy Plus and you'll find the soon-to-be-released Pacific Strike on the cover. In a preview article, Marc Dultz said, "The game's soundtracks are as rich and melodic as any in the industry." Also, Dultz said, "The hand-drawn aircraft and ships are realistically depicted with true-to-life aviation markings hand-somely showing off the lavish detail ORIGIN has afforded Pacific Strike."

In the same issue, Dultz put together a nice five-page article on ORIGIN and the people who make it tick. Dultz obviously was impressed with what he saw. There was special mention of ORIGIN's biweekly happy hours. And in reference to '94 releases, Dultz wrote, "ORIGIN, unwittingly, may well be sharing their 'happy hour' with the rest of their game-consuming constituency when their new products hit the shelves. I only hope they ordered enough pizza to go round for several nundred thousand fanatics."

And the good reviews keep coming in for Privateer. In January's edition of PC Entertainment, Scott Wolf writes, "Privateer pulls you in gently, then holds you with an iron grip." Wolf gives Privateer a 4.5 rating out of 5.

Al Giovetti likes what he sees with Privateer. Giovetti writes for Electronic Games and gives Privateer a 90 percent rating. Giovetti says, "Graphics, sound effects, music and speech are very high quality and are entertaining. Privateer may be the best Wing Commander yet."

Speaking of the best, the writers of Computer Game Review liked enough of what they heard on Privateer to rank it number one for Best Sound of the Year in the mag's rundown on the best games of 1993. CGR wrote, "What makes the voices so great in Privateer is that they don't sound like they were done by the ame people that show up in a lot of movies they show on late-night cable. In other words they were right on as far as acting ability and intensity."

And in case you missed it,

Privateer made it's network television debut on the NBC program "Viper." Several months ago, program producers asked ORIGIN for a Privateer box that could be used as a prop. It finally showed up in the January 14th episode. One of the characters even mentioned Privateer by name.

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Electronic Entertainment, formerly P.C. Games, is out with its premiere issue. The January edition recommended Ultima Underworld II in its gift guide. "The classic 3-D dungeon fantasy game," wrote Donna Meyerson. "Ultima Underworld II, Labyrinth of Worlds, will hook you for hours. Just remember to take time out to eat."

COMPUTE magazine starts off the new year with nothing but good things to say about ORIGIN products. Several titles were recognized in the magazine's special section, "COMPUTE's Getting Started." Wing Commander games were listed among the article's top 10 arcade games. "Dynamic space combat wrapped around a cinematic storyline," the author writes. "Ferocious action scenes, featuring in-yourface 3-D dogfights." Concerning Wing Commander Academy, the same author writes, "Nothing but pure adrenaline-pumping action." COMPUTE also recognized U7 among it's Top 10 Role Playing Games in the same article. "The storyline is huge and delightfully complex," says the writer.

If you're looking to build the ultimate game machine, Paul Schuytema of COMPUTE says that

Strike Commander is among the Cache of Ultimate Games. "ORIGIN's latest cinematic endeavor is a visually stunning F-16 flight simulator set in an interactive story," he says. "Gorgeous graphics," and "gameplay that will provide hundreds of hours of bogy-chasing enjoyment."

Shadowcaster received a high rating in Electronic Games. Caseus Mustela graded Shadowcaster at 93%. And check out this comment: "The music is quite exceptional, and the sound will overload your auditory protuberances." Say what?

And finally from Down Under, PC Games Plus magazine has presented ORIGIN with a couple of awards: Software Publisher of the Year and Screenplay for Serpent Isle. The plaques are in the display case on the first floor.

The same magazine, which is published in Australia and distributed in Asia, Canada and the UK, also had some good things to say about Privateer. Michael O'Brien proclaims, "Privateer is one of the most addictive games that I have played in a long time." O'Brien closes by saying, "To all the players who want a space combat game above the ordinary, Privateer is an excellent choice."

That's a wrap. G'day mate.

EOMs...

Continued from page 2

TDA. He has been applauded by QA for his work on Ultima VIII. As a TDA, Mark says, "I'm a jack of all trades. Once I think of something cool, I can create or modify the art for it and immediately go behind and write the code." Mark's credits extend to Bad Blood (C-64), Wing Commander II, Martian Dreams, Ultima VII and Runes of Virtue.

Despite the U8 crunch, Mark still manages to produce a weekly show for ACTV called Head to Head. It airs on Tuesdays at 10:30 and is a general global issue discussion show much like NBC's crossfire, but with local talent and guests.

Congratulations, Marks!

Dear Point Many

Dear Point Man,

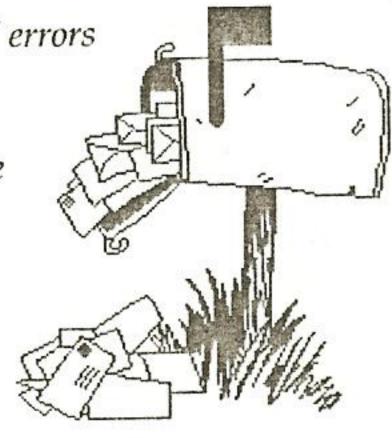
OK, OK, I give up. How do they manage to make NEW errors every time they print a phone list? Does someone re-type the

whole list from scratch every time or what?

How do they spell a name right one time, then wrong the next? How do they mess up the extensions of people who've never moved? How does someone appear on the list one time, and not another? How do people who no longer work here get listed again?

Please don't get me wrong - I really appreciate the effort that goes into making this list for all of us to use... but there must be some hidden complexity to this seemingly simple chore.

Please, oh Point Person, research and enlighten us!



Signed, Confused

Dear Confused,

Fret no more. Powers that be are already trying to remedy the situation by having you respond directly to Jeff Hillhouse with plug and extension numbers. Don't underestimate the task of putting together a phone list for this place. With so many coming and going all the time, it's impossible to keep up with everyone's location, not to mention the spelling of their name. And you should know from experience that former employees don't always stay away—it might be some kind of sign. Then again, maybe not.

Dear Point Man,

Once upon a time there was a rumor that said something about an ORIGIN Organization chart being prepared. The only thing that ever came of it was one of extreme upper management (which everyone already pretty much knew). Is there ever going to be a complete org chart?

Signed, Curious!

PS. It would be a good thing to have around... if I have an observation that I want to pass on to someone's supervisor (positive or negative) it would be nice to be able to find out who that person's supervisor is.

Dear Curious,

Even as you read this, Norma Vargas is working on the first level with a program called Org Plus. It will probably be too large to distribute through Point, so the plan is to have the entire chart posted on the 3rd floor near HR. Just to save you a trip: if you have a positive observation, my supervisor is Mike Harrison.

Dear Point Man,

We were told by "upper sources" that a new phone system would be functional by October. Here it is January and there's no new phone system, no voice mail or individual phone lines. What's the scoop?

Signed, Busy Signal

Dear Busy,

The system does exist and is going in next month. Everyone should have extensions and voice mail. **Jeff Hillhouse** plans to have it on line, so to speak, by February 14. Happy Valentine's Day!

Dear Point Man,

I have several things to say about the A & O meetings that we are all being

Continued on page 6

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The Top-10 Things I've Learned While Working at ORIGIN

(Ed. Note: Since Jeff Hillhouse was ORIGIN's first employee, we asked him to look back on his ten-year tenure and reflect.)

10. (1984) Texas=Warm, New England=Cold

- (1985) If you need to borrow five bucks, ask Richard not Robert. If you need to borrow someone's car, ask Robert not Richard.
- 8. (1986) If Robert asks you to go to lunch, you better be in the mood for Wendy's.
- 7. (1987) At Richard's place, Halloween preperations begin: (multiple choice)
 - a. Day after Christmas
 - b. Day after Memorial Day
 - c. Day after yesterday
 - d. Day after Halloween
 - e. They never end
- 6. (1988) "Super hi-res," It's the wave of the future!
- 5. (1989) There's no such thing as aking Fred Schmidt a "quick question"
- 4. (1990) If you have the same supervisor as you had one month ago, chances are pretty good that ORIGIN will be restructuring it's management soon.
- 3. (1991) No matter how hard we try, no matter how many people are involved, not matter how much money is spent, no matter how many donuts are consumed...ORIGIN products will never come out on time.
- 2. (1992) The value of stock options.
- 1. (1993)
 Richard loves to make games
 Robert loves to make money
 Marten loves to sell games

Dallas loves to be in charge



I would like to take a few moments to recognize some very special people with whom I had the pleasure of working last year. This is a group of rearless, dedicated employees that have joyfully given their time, energy, and effort to make ORIGIN a happier place to work. They are responsible for:

- · The Holiday Party that you enjoyed last month.
- · The Childrens' Christmas Party.
- · The Thanksgiving "Pot-Luck" lunch.
- The carnival style picnic held last summer on the shores of Town Lake.
- The unforgettable trip to Fiesta

 Texas on the rainiest Saturday
 that we could schedule last
 spring & summer.
- · Happy hours & ship parties every other Friday.
- The soot-filled, bug kill'in, belly fill'in cookouts every other Wednesday in the Spring & Summer.
- · The Easter egg hunt filled with prizes and fattening stuff.
- · The Halloween costume party.
- · Crunch packs.
- · Sponsorship and organization of the Raft Race on Town Lake the last two years (with the help of many other talented employees we have won the "Grand Prize" both years).
- We have sponsored softball and soccer teams as well as installing an exercise room and a bicycle rack.
- · Afternoons at the movies.
- Crash landings of the Donut Fairy, birthday banners and recycling.

As you can see, these people that have volunteered themselves and their time along with holding down a full-time real job at ORI-GIN. They are the Entertainment Committee.

Our Chairman, Jennifer Davis. Our Co-Chairman, Andrea

Brannan. Mark Holley **Bart Hosier** Steve Muchow Wayne Baker Suzanne Taylor Donna Mehnert Wendy White Beth Loubet Kirsten Vaughan Kathie Lambdin Sean Murphey David Ladyman Dee Starns **Curtis Wood** Paul Isaac Brian Martin Melanie Green Alan Gardner and his lovely wife, Kristy.

And, Rebecca Heidt, who is no longer with ORIGIN, but did an enormous amount of work on the Entertainment committee.

I would also like to thank three other individuals who are not part of the Entertainment Committee, but who helped us with special projects: Al Nelson, who is responsible for part of the Christmas videos; Melinda Bordelon, who helped shoot over 150 slides for the awards presentation; and Paul Steed, who did all the legwork and gladly spent our money on the exercise room.

These people have exemplified, through their special efforts, the code of excellence upon which ORIGIN has been built. On behalf of myself and ORIGIN Management, I would like to say thank you for many jobs well done to improve morale, social interaction, team spirit, and hairiness for all here.

Point Man...

Continued from page 5

subjected to.

First, It was incredibly insensitive to tell people what the company thought of them by placing it on a piece of paper, burying that paper in a packet, and handing them out in an open meeting. Most people in product development have never had a real Job Title. It is good that they are finally telling us our places, but it should have been done one-on-one in a review type situation.

Second, all of the assumptions that the HR people are making about how we feel is based on old data. The survey was taken before the Great Snell Coup, and at least my perceptions, problems, and feelings about the company have changed a great deal since then (mostly for the better). I think they may be shooting at a target that is very outdated. A new survey might be in order.

Last, I want to get in on the HR racket. Looks like a pretty smooth ride.

Signed, Personnely Offended

Dear Offended,

Yow! I guess the honeymoon's over. In any case, we took this one to the very humane Francine Gertz. She responds:

The A's and O's meetings were held in the middle of November and the managers and producers had the information concerning employees' titles and grade levels in October. They were given a month to share that information with the employees before the meetings, so that when the A's and O's meetings occurred, everyone would have the appropriate information and would be able to use it to determine their own situation.

In regard to the survey data being old, another employee opinion survey is scheduled to be implemented in FY95. However, it would be inappropriate to assume the original data is no longer valid and not attempt to address some of the issues brought out in the survey.

Last, if the letter writer is interested in working in HR, tell him/her to come on down. We can use all the help we can get, but as Bette Davis once said.... "it's going to be a bumpy ride!"